



I am writing this letter on behalf of Ed Jacobs and Associates, Inc., our Employee Benefits broker. We have worked with Ed Jacobs and Associates, Inc over the past year and have been extremely satisfied with the level of service we have received.

We decided to switch to Ed Jacobs and Associates, Inc this past year in hopes of increasing the level of service from our broker and to have an agency that would fight for us at renewal time. Their agency has delivered on both of these issues. If you are looking for an agency to better serve your employee's and fight for you at renewal, I would definitely recommend that you look at doing business with Ed Jacobs & Associates, Inc. Please feel free to contact my office should you have any questions.

Sincerely,

A handwritten signature in blue ink that reads "Mike Christian". The signature is written in a cursive style with a prominent initial "M".

Mike Christian
Human Resource Director
479-5481